

Message Text

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62

ACTION EA-10

INFO OCT-01 ISO-00 EB-07 /018 W
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R 222205Z JUN 75
FM AMCONSUL AUCKLAND
TO USDOC WASHDC
INFO SECSTATE WASHDC 460
AMEMBASSY WELLINGTON

UNCLAS AUCKLAND 0135

E.OWM 11652: N/A
TAGS: BFOL, NZ
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 614/02/P0009

2. 061974

3. Q. PILLING

4. 614 NEW ZEALAND

5. IAD

6A. WRITE

6B. D. WINSTON SELL, TECHNICAL DIRECTOR

6C. MAIR & CO (IMPORTERS) LTD.
P. O. BOX 12-267
PENROSE
AUCKLAND 6, NEW ZEALAND

7. CABLE: MAIRCOM
TELEX: NZ 2449
TEL: 596093

8. --

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9. 104-11 INTERESTED IN AGENCY, DIRECT SALE FOR DISTRIBUTION, AND WHERE APPLICABLE, LICENSING OR TECHNICAL ARRANGEMENTS.

10. 38230-0100 WATER AND EFFLUENT POLLUTION CONTROL EQUIPMENT AND SYSTEMS FOR INDUSTRIAL INSTALLATION AT MEAT SLAUGHTER HOUSES, MEAT PACKING PLANTS, CHEMICAL PLANTS, PULP AND PAPER PLANTS, AND TANNERIES. INTERESTED IN ASSOCIATED PLANNING AND ENGINEERING KNOW-HOW ON A TECHNICAL INFORMATION, OR LICENSING AGREEMENT BASIS, OR TURNKEY OPERATIONS SALES COULD EXCEED NZ\$1 MILLION.

35513-0100 CATTLE AND SHEEP KILLING EQUIPMENT, NAMELY ELECTRIC STUNNERS, ELECTRICALLY OPERATED CARCASS CUTTING AND PREPARATION EQUIPMENT. ELECTRIC POWER SUPPLY IS THREE PHASE 400 V 50C AC OR SINGLE PHASE 240V 50C AC. THERE ARE SOME 50 MEAT WORKS IN NEW ZEALAND KILLING IN TOTAL SOME 30 MILLION SHEEP PER ANNUM AND AT RATES RANGING FROM 10,000 HEAD TO 20,000 HEAD PER DAY AT THE PEAK OF THE KILLING SEASON. ELECTRIC STUNNING METHODS OF KILLING ARE NOT CURRENTLY IN USE IN NEW ZEALAND BUT ARE SHORTLY TO BE INTRODUCED. SALES WILL EXCEED NZ(450,000.

28100-0100

28200-0100

28500-0100 CHEMICALS FOR INDUSTRIAL USES, NAMELY: PULP & PAPER, TEXTILE, PAINT, SANITARY, PRINTING INK INDUSTRIES, CHEMICAL, PVC HIGH AND LOW DENSITY POLYETHYLENE AND POLYPROPYLENE FOR PLASTICS EXTRUSION, INJECTION MOLDING AND CALENDERING; PIGMENTS FOR PAINT AND LEATHER INDUSTRIES; DYESTUFFS FOR TEXTILES; HOT MELT ADHESIVES FOR HEAT SEAL FOR USE ON NON-WOVEN INTERLININGS FOR APPAREL. SALES IN EXCESS OF NZ\$1 MILLION.

35691-0050 POWDER PACKING EQUIPMENT FOR PACKS OF AGRICULTURAL CHEMICALS - CONSUMER AND COMMERCIAL PACKS FOR PLANT UNDERTAKING CUSTOM UNCLASSIFIED

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PACKING OPERATIONS. SALES UNDER NZ\$100,000.

MAIR & CO ARE WELL KNOWN AND ESTABLISHED AND CURRENTLY ACHIEVE A SALES TURNOVER AROUND NZ\$6 MILLION FIRM WAS ESTABLISHED IN 1953 AND FIRM EMPLOYS 20. IT IS A SUBSIDIARY OF A SUBSTANTIAL NEW ZEALAND PUBLICALLY OWNED COMPANY WITH AN ANNUAL SALES VOLUME OF NZ60 MILLION. THIS IS AN EXCELLENT CONTACT FOR UNITED STATES FIRMS.

WILLIAMS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 JUN 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975AUCKLA00135
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750217-0481
From: AUCKLAND
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750625/aaaaaxak.tel
Line Count: 116
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 13 FEB 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <13 FEB 2003 by PhilliR0>; APPROVED <10 MAR 2004 by ShawDG>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
06 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BFOL, NZ
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 06 JUL 2006